



INTERNATIONAL
INSTITUTE OF
TECHNOLOGY

RT0 21421

FNS50322
DIPLOMA OF FINANCE
AND MORTGAGE
BROKING MANAGEMENT

***MORE INFORMATION
ABOUT COURSES AND
HOW TO APPLY:***

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www.iit.edu.au



**NATIONALLY RECOGNISED
TRAINING**

FNS50322 Diploma of Finance and Mortgage Broking Management

Gaining entry into the growing field of Finance & Mortgage Broking has never been easier than with IIT's formally recognised FNS50322 Diploma of Finance and Mortgage Broking Management Course.

Working as a mortgage broker is not only a profitable job but also a rewarding one as more and more consumers seek professional help from a broker to improve their personal housing or business finances. Finance Broking Regulatory Framework Provides students with an understanding regulatory framework in which the Finance and Mortgage Broker professional operates. The module investigates the National Credit Code, Lending Conduct, Industry Codes of Practice and ethics. The module also explores topics related to the identification and management of risk in relation to finance and mortgage broking. Students will also consider the role of The Credit Ombudsman Service Ltd and the Australian Credit License.

ENROL NOW



**This Course covers the following specialised areas:
(if you already have the Certificate IV in Finance
and Mortgage Broking)**



FNS50322 Diploma of Finance and Mortgage Broking Management

Finance Broking and Consumer Finance

Introduces students to consumer financial products and provides an understanding of the finance broking profession. Students will study the costs of credit provision and how lenders earn income from credit products' interest charges. Students will also investigate the credit granting decision.

Advanced Consumer Finance

In this module, students build on their consumer finance studies to study topics including the credit life cycle, lender selection, debt recovery, credit cards and debit cards, write-offs, sales and legal action.

Business and Car Finance

Provides students with an introduction and overview of business and car finance. Students will investigate a range of products for business including low-doc loans and business overdrafts. Car finance options include hire purchase loans and novated leasing arrangements are also considered.



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Course Overview



The International Institute of Technology (RTO 21421) provides quality skills-based training courses necessary to kick start your career in the fast-growing financial services industry

01 Entry Requirements

If you have completed a Certificate IV in Finance and Mortgage Broking qualification, please send that transcript through to us so we can credit transfer/RPL relevant units.

02 Course Duration

If you do not have a Certificate IV in Finance and Mortgage Broking then you will have up to 24 months to complete the Full Diploma. If you do have a Certificate IV in Finance and Mortgage Broking, then you have up to 12 months to complete the Diploma upgrade.

03 Assessments

True/ False Questions (TF), Multiple Choice Questions (MCQ), Short Answer Questions (SAQ), Case study, Role-Play and Closed Book Oral Assessments/Online Quiz. For more information on assessment visit:
<http://www.iit.edu.au/about>

04 Required Resources

Hardware to complete all of the assessments, learners will need a computer/laptop, preferably with USB capabilities. Software - To complete all of the assessments, learners will need Microsoft Excel 2003 or later, Microsoft Word or later and internet connection.

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Course Overview



05 Distance Education

Distance Education is the most flexible of study options as it allows you to study anytime and anywhere. All reading material and assessments are accessed through the Moodle eLearning platform giving students the flexibility to study while travelling or away from their desktop computer. This option also gives you access to our Distance Education Team is comprised of experienced finance professionals who can discuss concepts and provide feedback on any assessments submitted

07 Relevant Courses

- > FNS40821 Certificate IV in Finance and Mortgage Broking
- > Anti Money Laundering/Counter Terrorism Financing Short Course

06 Qualification Pathway

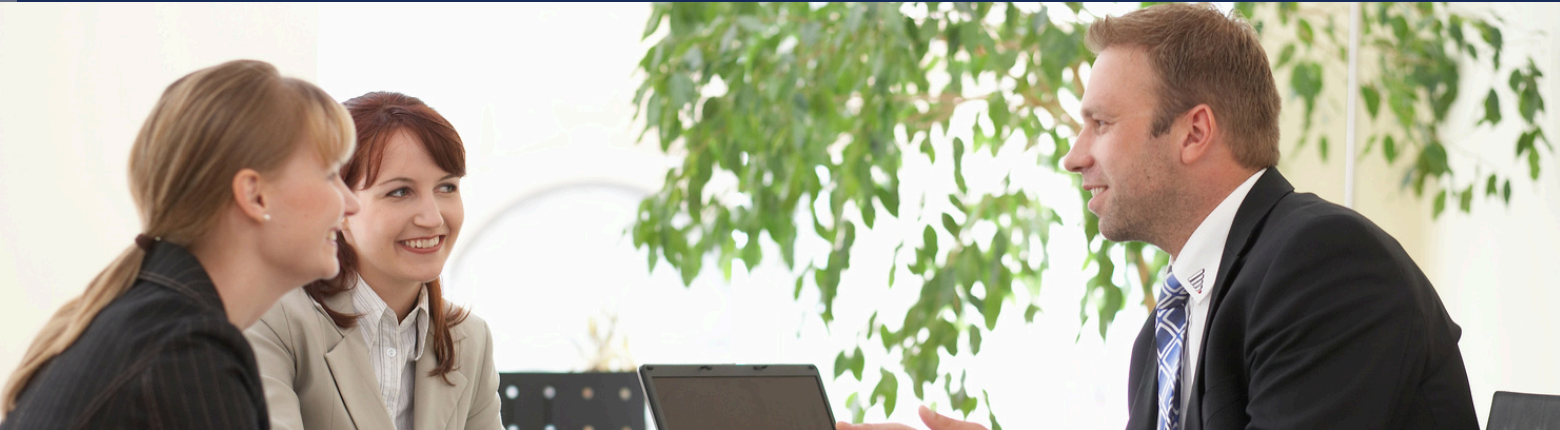
This course has national recognition. The Affiliated Qualification is the FNS40821 Certificate IV in Finance and Mortgage Broking. If you require professional membership with the MFAA. For further information on Professional Recognition Visit:

<https://www.iit.edu.au/pathways/>



FNS50322 Diploma of Finance and Mortgage Broking Management

Units of Competency Covered



Units of Competency

The International Institute of Technology's FNS50322 Diploma of Finance and Mortgage Broking Management encompasses the following units of competency :



- > FNSCUS511 Develop and Maintain Professional Relationships in Financial Services
- > FNSFMB411 Prepare Loan Application on Behalf of Clients
- > FNSFMB412 Identify Client Needs and Present Broking Options
- > FNSFMB511 Implement Credit Contracts in Preparation for Settlement
- > FNSFMB512 Identify and Develop Credit Options for Client's Special Financial Circumstances
 - > FNSFMB513 Present Credit Options to clients with Special Financial Circumstances
 - > FNSFMB514 Implement Complex Loan Structures
- > FNSFMK515 Comply with Financial Services Regulation and Industry Codes of Practice
- > FNSINC411 Conduct Work According to Professional practices in the Financial Services Industry
 - > FNSINC412 Apply and Maintain Knowledge of Financial Products and Services
- > BSBOPS505 Manage Organisational Customer Service
- > FNSINC513 Identify and apply complex ethical decision-making to workplace situations
- > FNSINC514 Apply Ethical Frameworks and Principles to Make and Act upon Decisions
- > FNSRSK511 Undertake Risk Identification
- > FNSRSK512 Assess Risks



The FNS50322 Diploma of Finance and Mortgage Broking Management is nationally recognised. For more information please Visit: www.iit.edu.au

IIT cannot guarantee completion as this is dependant on successful achievement of competencies or cannot guarantee employment outcome as IIT have no part in the recruitment of external entities.