



RTO 21421

For more information about courses and how to apply, please contact IIT:

Sales: 1300 88 33 46

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www.iit.edu.au



FNS40821 Certificate IV in Finance and Mortgage Broking

The FNS40821 Certificate IV in Finance and Mortgage Broking enables you to gain knowledge and training in the Finance/Mortgage Broking field. This nationally recognised qualification adds depth and credibility to your financial knowledge, enabling you to address a greater range of client needs – not to mention, providing you with an educational pathway to greater career success.

This qualification reflects the job roles of individuals working in finance broking mortgage (including mortgage broking). They apply solutions to a defined range of unpredictable problems, and analyse and evaluate information from a variety of sources. They may provide guidance to others and have limited responsibility for output of others.

This Course covers the following specialised areas:

introduction to the Mortgage Broking and the Financial Services Industry

Provides students with an understanding of the mortgage broking industry, which covers concepts such as real estate, home loan finance, and remuneration methods. The module is in the context of the financial services industry and includes an examination of the economic environment.

Regulatory Framework

Provides students with an understanding of the applicable regulatory environment. The module investigates how the National Credit Code and consumer protection regulation affects mortgage broking. The module also explores and relevant professional associations conflict resolution and fraud risk.

Loan Products and the Application Process

This module provides students with an overview of various loan features and types of home loans supported by an explanation of loan calculations. The module explores the lenders loan decision and the preparation of a loan application.

Course Overview

The International Institute of Technology (RTO no.21421) provides quality skills-based training courses necessary to kick start your career in the fast growing financial services industry.



Entry Requirements	The are no entry Requirements to enrol in FNS40821 Certificate IV in Finance and Mortgage Broking
Course Duration	IYou have up to 12 Months to complete the Certificate IV in Finance and Mortgage Broking. If you complete the Diploma of Finance and Mortgage Broking Management this course will take up to 24 Months
Assessments	True/ False Questions (TF), Multiple Choice Questions (MCQ), Short Answer Questions (SAQ), Case study, Role- Play and Closed Book Oral Assessments/Online Quiz. For more information on assessments visit http://www.iit.edu.au/about

Required Resources	Hardware to complete all of the assessments, learners will need a computer/laptop, preferably with USB capabilities. Software - To complete all of the assessments, learners will need Microsoft Excel 2003 or later, Microsoft Word or later and internet connection.
Distance Education	Distance Education is the most flexible of study options as it allows you to study anytime and anywhere. All reading material and assessments are accessed through the Moodle eLearning platform giving students flexibility to study while travelling or away from their desktop computer. This option also gives you access to our Distance Education Team comprised of experienced finance professionals who can discuss concepts and provide feedback on any assessments submitted
Qualification Pathway	This course has national recognition. We recommend you Progress to the FNS50321 Diploma in Finance and Mortgage Broking Management if you require professional membership with the MFAA. For further information on Professional Recognition, Visit http://www.iit.edu.au/about/pathways/
Related Courses	<ul style="list-style-type: none"> > FNS50320 Diploma in Finance and Mortgage Broking Management > FNS40217 Certificate IV in Accounting and Bookkeeping > Anti Money Laundering/Counter Terrorism Financing Short Course

Units of Competency Covered

The International Institute of Technology's FNS40821 Certificate IV in Finance and Mortgage Broking encompasses the following competency units:

BSPEF501 Manage Personal and Professional Development
FNSFMB411 Prepare Loan Application on Behalf of Clients
FNSFMB412 Identify client Needs and Present Broking Options
FNSFMB511 -Implement Credit Contracts in Preparation for Settlement
FNSFMK515 – Comply with Financial Services Legislation and Industry Codes
FNSINC411 – Conduct Work According to Professional Practices in the Financial Services Industry
FNSINC412 – Apply and Maintain Knowledge of Financial Products and Services
BSBTEC301 – Design and Produce Business Documents
BSBOPS304 – Deliver and Monitor a Service to customers
FNSCUS511 – Develop and Maintain Professional Relationships in Financial Services Industry
FNSCRD311 Process applications for credit
FNSSAM403 – Prospect for new clients

IIT cannot guarantee completion as this is dependant on successful achievement of competencies or cannot guarantee employment outcome as IIT have no part in the recruitment of external entities.



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