



INTERNATIONAL
INSTITUTE OF
TECHNOLOGY

RTO 21421

For more information
about courses and how
to apply, please contact
IIT:

Sales: 1300 88 33 46

Fax: (03) 8677 6911

Email:

education@iit.edu.au

www.iit.edu.au



FNS40815 Certificate IV in Finance and Mortgage Broking

The FNS40815 Certificate IV in Finance and Mortgage Broking enables you to gain knowledge and training in the Finance/Mortgage Broking field. This nationally recognised qualification adds depth and credibility to your financial knowledge, enabling you to address a greater range of client needs – not to mention, providing you with an educational pathway to greater career success.

This qualification reflects the job roles of individuals working in finance broking (including mortgage broking). They apply solutions to a defined range of unpredictable problems, and analyse and evaluate information from a variety of sources. They may provide guidance to others and have limited responsibility for the output of others.

This course covers the following specialised areas:

Introduction to the Mortgage Broking and the Financial Services Industry

Provides students with an understanding of the mortgage broking industry, which covers concepts such as real estate, home loan finance, and remuneration methods. The module is in the context of the financial services industry and includes an examination of the economic environment.

Regulatory Framework

Provides students with an understanding of the applicable regulatory environment. The module investigates how the National Credit Code and consumer protection regulation affects mortgage broking. The module also explores and relevant professional associations conflict resolution and fraud risk.

Loan Products and the Application Process

This module provides students with an overview of various loan features and types of home loans supported by an explanation of loan calculations. The module explores the lenders loan decision and the preparation of a loan application.

Course Overview

The International Institute of Technology (RTO no.21421) provides quality skills based training courses necessary to kick start your career in the fast growing financial services industry.

Course Duration	The duration of the course will vary depending on each individual student and their prior experience and knowledge. 535 hours over a maximum of 12 months is the recommended timeframe for students new to the industry.
Assessments	True / False Questions (TF), Multiple Choice Questions (MCQ), Short Answer Questions (SAQ), Case study, Role-Play and Closed Book Oral Assessments/Online Quiz. For more information on assessments visit http://www.iit.edu.au/about
Exemptions and Recognitions or Prior Learning (RPL)	If you have completed previous studies in the course area, you may be eligible for some credits towards the course by way of course exemptions. For more information on course exemptions and recognition of prior learning, visit http://www.iit.edu.au/about/

Required Resources	<p>Hardware - to complete all of the assessments, learners will need a computer/laptop, preferably with USB capabilities.</p> <p>Software - To complete all of the assessments, learners will need Microsoft Excel 2003 or later, Microsoft Word or later and internet connection.</p>
Distance Education	Distance Education is the most flexible of study options as it allows you to study anytime and anywhere. All reading material and assessments are accessed through the Moodle eLearning platform giving students flexibility to study while travelling or away from their desktop computer. This option also gives you access to our Distance Education Team comprised of experienced finance professionals who can discuss concepts and provide feedback on any assessments submitted
Qualification Pathway	This course has national recognition. We recommend you progress to the FNS50315 Diploma in Finance and Mortgage Broking Management if you require professional membership with the MFAA. For further information on Professional Recognition, visit http://www.iit.edu.au/about/pathways/ .
Related Courses	<ul style="list-style-type: none"> > FNS50315 Diploma of Finance and Mortgage Broking Management > FNS50625 Diploma of Financial Planning > FNS40217 Certificate IV in Accounting and Bookkeeping > Anti Money Laundering/Counter Terrorism Financing Short Course

Units of Competency Covered

The International Institute of Technology's FNS40815 Certificate IV in Finance and Mortgage Broking encompasses the following competency units:

FNSCRD301	Process applications for credit
FNSFMB401	Prepare loan application on behalf of finance or mortgage broking clients
FNSFMB402	Identify client needs for broking services
FNSFMB403	Present broking options to clients
FNSFMK505	Comply with financial services regulation and industry codes of practice
FNSINC401	Apply principles of professional practice to work in the financial services industry
FNSINC402	Develop and maintain in-depth knowledge of products and services used by an organisation or sector
BSBITU306	Design and produce business documents
BSBCUS301	Deliver and monitor a service to customers
FNSCUS501	Develop and nurture relationships with clients, other professionals and third party referrers
FNSFMB501	Settle applications and loan arrangements in the finance and mortgage broking industry
FNSSAM403	Prospect for new clients

IIT cannot guarantee completion as this is dependant on successful achievement of competencies or cannot guarantee employment outcome as IIT have no part in the recruitment of external entities.



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