You too can enter the profitable financial services industry and work as a specialist advisor with Australia’s top provider of Self Managed Superannuation Funds Advisor courses in Australia. Upon successful completion of the course, you attain the knowledge and skills required to deliver expert financial advice. Get started now and take advantage of the amazing opportunities available in this area.

This course also includes RG146 competency in areas also covered by the FNS50615 Diploma of Financial Planning or equivalent. This means when you are ready to take your career to the next level, you are already halfway there! If you have not already completed RG146 training you may only be required to complete one small area of study to attain this certificate. Please contact a member of the education team for further information if you believe this applies to you.

This course is comprised of THREE modules:

Financial Planning in Practice (FPP)
Provides students with the framework and foundation to understand the financial planning process (including both general and personal advice)

Principles of Retirement and Superannuation (PRS)
Provides students with the specialist knowledge to offer advice on superannuation including contributions, retirement income streams, pensions and taxation.

Principles of Self-Managed Superannuation Funds (PSMSF)
Provides students with the specialist knowledge to provide advice in Self-Managed Superannuation Funds including SMSF establishment, administration, member accounts and pensions.

The IIT Difference

The International Institute of Technology (RTO no.21421) provides quality skills based training courses necessary to become ASIC RG146 compliant and kick start your career in the fast growing financial services industry.

<table>
<thead>
<tr>
<th>Entry Requirements</th>
<th>There are no entry or eligibility requirements for this course.</th>
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<tbody>
<tr>
<td>Course Duration</td>
<td>The duration of the course will vary depending on each individual student and their prior experience and knowledge. 567 hours over a maximum of 8 months is the recommended timeframe for students new to the industry.</td>
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<tr>
<td>Assessments</td>
<td>True / False Questions (TF), Multiple Choice Questions (MCQ), Short Answer Questions (SAQ), Case study, Role-Play and Oral Assessments. For more information on assessments visit <a href="http://www.iit.edu.au/about">http://www.iit.edu.au/about</a></td>
</tr>
<tr>
<td>Exemptions and Recognition of Prior Learning (RPL)</td>
<td>If you have completed previous studies in the financial services area, you may be eligible for some credits towards the course by way of course exemptions. For more information on course exemptions and recognition of prior learning, visit <a href="http://www.iit.edu.au/about/">http://www.iit.edu.au/about/</a></td>
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Blended Delivery

Blended delivery includes a series of tutorial workshops combined with self-paced study. Our face-to-face workshops create a friendly classroom environment to enable learning in a timely and structured way. The sessions allow students to bounce ideas around with other participants – not to mention the networking opportunities or achievement of corporate team goals. Facilitators are industry professionals with real world experience and take the time to tell their war stories, which help explain the concepts in an exciting way.

Qualification Pathway

This course has national recognition. This course counts as a partial completion towards the FNS50615 Diploma of Financial Planning.

Related Courses

> FNS50615 - Diploma of Financial Planning
> FNS60415 - Advanced Diploma in Financial Planning
> RG146 Specialist Foreign Exchange Course
> RG146 Specialist Margin Lending Course
> RG146 Specialist Risk Management
> RG146 Specialist Investment Course
> RG146 Specialist Superannuation Course

Units of Competency Covered

- FNSASICZ503 Provide advice in Financial Planning
- FNSINC401 Apply principles of professional practice to work in the financial services industry
- FNSFPL501 Comply with financial planning practice ethical and operational guidelines and regulations
- FNSFPL502 Conduct financial planning analysis and research
- FNSFPL506 Determine client financial requirements and expectations
- FNSIAD301 Provide general advice on financial products
- FNSASIC301 Establish client relationship and analyse needs
- FNSASIC302 Develop, present and negotiate client solution
- BSBITU402 Develop and use complex spreadsheets
- FNSASICU503 Provide advice in Superannuation
- FNSINC501 Conduct product research to support recommendations
- FNSIAD501 Provide appropriate services, advice and products to clients
- FNSCUS505 Determine client requirements and expectations
- FNSCUS506 Record and implement client instructions
- FNSFPL503 Develop and prepare financial plan
- FNSFPL504 Implement financial plan
- FNSFPL505 Review financial plans and provide ongoing service
- FNSFMK502 Analyse financial market products for client
- FNSFMK503 Advise clients on financial risk
- FNSSMS501 Invest self-managed superannuation funds assets
- FNSSMS505 Support trustee in the selection and performance monitoring of outsourced services
- FNSSMS601 Provide advice in self-managed superannuation funds
- FNSSMS602 Consider taxation requirements when advising in self-managed superannuation funds
- FNSSMS603 Apply legislative and operational requirements to advising in self-managed superannuation funds

IIT cannot guarantee completion as this is dependant on successful achievement of competencies and cannot guarantee employment outcome as IIT have no part in recruitment of external entities.