



INTERNATIONAL
INSTITUTE OF
TECHNOLOGY

RTO 21421

For more information about
courses and how to apply,
please contact IIT:

Sales: 1300 88 33 46

Facsimile: (03) 8677 6911

Email: education@iit.edu.au

www.iit.edu.au



FNS40815 Certificate IV in Finance and Mortgage Broking

Do you want to begin a rewarding career in Mortgage Broking? IIT offers the best FNS40815 Certificate IV in Finance and Mortgage Broking Australia wide and can set you on the path to becoming a professional in the Finance/Mortgage industry.

The FNS40815 Certificate IV in Finance and Mortgage Broking enables you to gain knowledge and training in the Finance/Mortgage Broking field. This nationally recognised qualification adds depth and credibility to your financial knowledge, enabling you to address a greater range of client needs – not to mention, providing you with an educational pathway to greater career success. The FNS40815 Certificate IV in Finance and Mortgage Broking is available as Government Funded for eligible students.

This course covers the following specialised areas:

Introduction to the Mortgage Broking and the Financial Services Industry

Provides students with an understanding of the mortgage broking industry, which covers concepts such as real estate, home loan finance, and remuneration methods. The module is in the context of the financial services industry and includes an examination of the economic environment.

Regulatory Framework

Provides students with an understanding of the applicable regulatory environment. The module investigates how the National Credit Code and consumer protection regulation affects mortgage broking. The module also explores and relevant professional associations conflict resolution and fraud risk.

Loan Products and the Application Process

This module provides students with an overview of various loan features and types of home loans supported by an explanation of loan calculations. The module explores the lenders loan decision and the preparation of a loan application.

Course Overview

The International Institute of Technology (RTO no.21421) provides quality skills based training courses necessary to kick start your career in the fast growing financial services industry.

Entry Requirements	There are no entry or eligibility requirements for this course
Course Duration	The duration of the course will vary depending on each individual student and their prior experience and knowledge. 535 hours over a maximum of 12 months is the recommended timeframe for students new to the industry.
Assessments	True / False Questions (TF), Multiple Choice Questions (MCQ), Short Answer Questions (SAQ), Case study, Role-Play and Oral Assessments. For more information on assessments visit http://www.iit.edu.au/about
Exemptions and Recognition of Prior Learning (RPL)	If you have completed previous studies in the financial services area, you may be eligible for some credits towards the course by way of course exemptions. For more information on course exemptions and recognition of prior learning, visit http://www.iit.edu.au/about/

Blended Delivery	Blended delivery includes a series of tutorial workshops combined with self-paced study. Our face-to-face workshops create a friendly classroom environment to enable learning in a timely and structured way. The sessions allow students to bounce ideas around with other participants – not to mention the networking opportunities or achievement of corporate team goals. Facilitators are industry professionals with real world experience and take the time to tell their war stories, which help explain the concepts in an exciting way.
Distance Education	Distance or self-paced learning allows you to start a course when it suits you best. Moreover, it provides you with the flexibility to continue with your other commitments in life, such as work, parenthood and your social life. BEST OF ALL, it gives you access to our Distance Education Team who can discuss concepts, conduct skill-based role plays and provide feedback on any assessments submitted.
Qualification Pathway	This course has national recognition. We recommend you progress to the FNS50315 Diploma in Finance and Mortgage Broking Management if you require professional membership with the MFAA. For further information on Professional Recognition, visit http://www.iit.edu.au/about/pathways/
Related Courses	<ul style="list-style-type: none"> > FNS50315 Diploma of Finance and Mortgage Broking Management > FNS50625 Diploma of Financial Planning > FNS40615 Certificate IV in Accounting

Units of Competency Covered

To be awarded the FNS40815 Certificate IV in Finance and Mortgage Broking, the following units of competency must be successfully achieved:

FNSCRD301	Process applications for credit
FNSFMB401	Prepare loan application on behalf of finance or mortgage broking clients
FNSFMB402	Provide finance and mortgage broking services
FNSFMB403	Present broking options to clients
FNSFMK505	Comply with financial services legislation and industry codes of practice
FNSINC401	Apply principle of professional practice to work in the financial services industry
FNSINC402	Develop and maintain in-depth knowledge of products and services used by an organisation or sector
BSBITU306	Design and produce business documents
BSBCUS301	Deliver and monitor a service to clients
FNSCUS501	Develop and nurture relationships with clients, other professionals and third party referrers
FNSFMB501	Settle applications and loan arrangements in the finance and mortgage broking industry
FNSSAM403	Prospect for new clients

IIT cannot guarantee completion as this is dependant on successful achievement of competencies and cannot guarantee employment outcome as IIT have no part in recruitment of external entities.



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